



Fima SMART
INFRASTRUCTURE SOLUTIONS

Company presentation

28/10/2019

- **Company origins:** Physics and Mathematics.
- **Bespoke solutions** to help companies and organisations improve their performance: **security, automation** and **ICT** systems as well as individually tailored solutions for **city infrastructure, transport** and **energy** sectors.
- **Full service:** From client needs and situation analysis to system design, installation and maintenance.
- **Global partners.**
- **American company as a main shareholder.**
Controlling interest is held by MVC Capital, Inc., a New York Stock Exchange listed business development company.

#1 provider of smart
infrastructure solutions
in the Baltic sea region

25+ years developing complex, large-scale infrastructure projects

- 500+ professionals across 3 countries
- 15,000+ successfully integrated projects
- 100+ projects being implemented simultaneously
- €83m FIMA Group revenue (2018)



One partner for complete infrastructure

- Security solutions
- Automation and monitoring solutions
- ICT solutions
- Control and display solutions
- Electric power solutions
- Data center infrastructure
- Intelligent transport systems
- Railway solutions
- Industry-specific solutions





We welcome all
private and **public** sector
challenges

BUILDING
INFRASTRUCTURE

TRANSPORT
INFRASTRUCTURE

INDUSTRIAL
INFRASTRUCTURE

ENERGY
INFRASTRUCTURE

SECURITY &
DEFENSE

STRATEGIC
INFRASTRUCTURE

ICT
INFRASTRUCTURE

RAILWAY
INFRASTRUCTURE

100+ technology partners



AVAYA



BARCO



BOMBARDIER



COMMScope



dynniq
energising mobility

EAT•N



KYOTO COOLING



MicroStep - MIS



NOJA POWER

NUTANIX

OPGAR2
Beyond the Visible

PELCO
by Schneider Electric

QTI
Qual-Tron, Inc.

ER&M



sprecher
automation

THALES



VAISALA

VIKING

3M



Best in class talent with proven competence

A team of **500+** professionals in the areas of electronic engineering, complex system design, project management, and others.

700+ qualification certificates by technology partners and specialist institutions

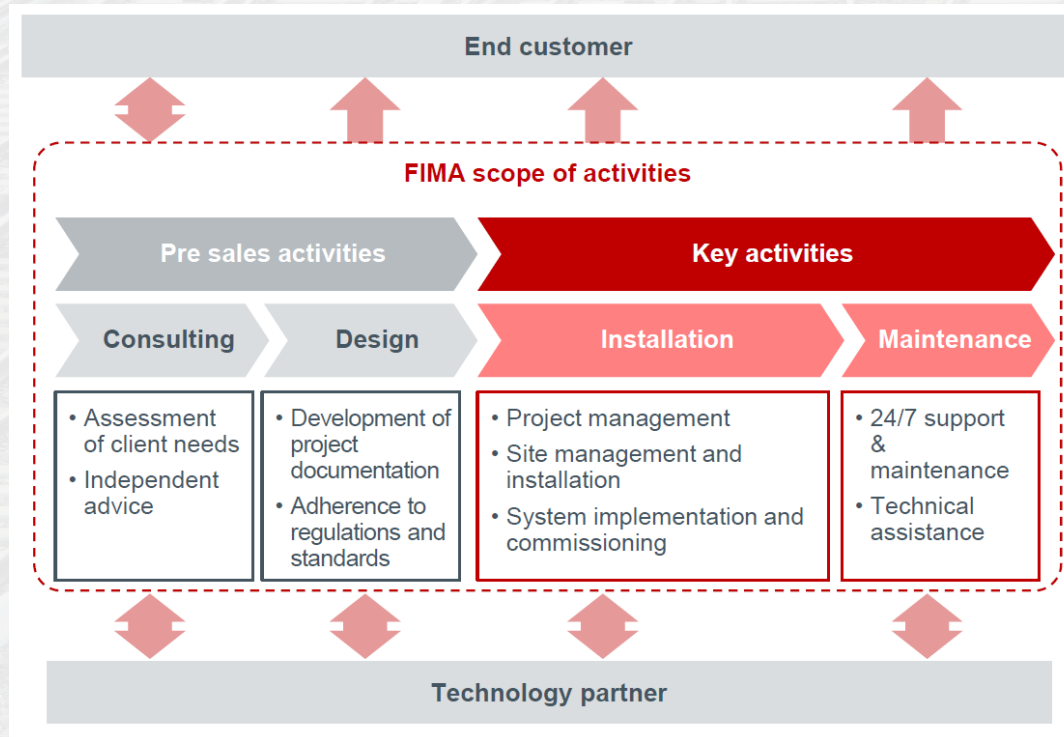
300+ employee certificates to carry out rail work

100+ employee certificates to manage construction and engineering infrastructure projects

70 Project managers with the experience in management of projects in value of EUR 1+ m.

6 PMPs

Integrated service offering from the initial idea to the operating system



FIMA Service Center: dedicated support unit

25+
years of
experience

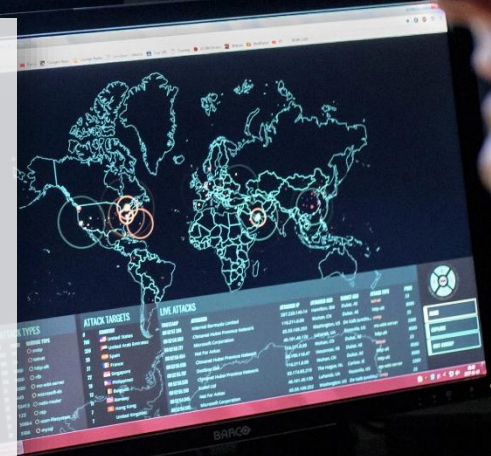
2000+
serviced sites

100+
critical infrastructure
systems we are
responsible for

70+
certified
engineers

1 - 2 H
critical infrastructure sites
enjoy our fast response time
of just one to two hours

24/7
support center



FIMA projects

Strategic infrastructure and buildings

Integrated surveillance and security solutions for the EU border, since 2005



Infrastructure solutions for Vilnius, Kaunas, Palanga and Šiauliai air ports, 2001 - 2019



Radio communication system for Lithuania's energy distribution operator ESO, 2016 - 2018



Complete building infrastructure for National Center of Physical and Technology Science, 2012-2015



Complete building infrastructure for Jonava arena, 2010 – 2017



Construction of Rambynas border control post, 2016 – 2019



ICT and Data Center infrastructure

Western Union unified communications and contact center solutions, since 2010



Enterprise communication network development for the Ministry of Interior (LT), since 1994



Network infrastructure for national-wide broadband network in Lithuania, 2010-2015



Data center infrastructure for Lithuanian Railways, 2008 – 2009



Data center infrastructure development for Latvian Radio and Television Center, since 2011



Data center infrastructure for Telia, Tier III, 2015



Transportation

IX railway corridor electrification
(Naujoji Vilnia – Belarus border),
2014 – 2017



Installation of railway systems on
Vilnius bypass section Pušynas–
Paneriai, 2016 - 2018



Centralized Traffic Control Center
for Lithuanian Railways, 2010-
2014



Average speed control system on
national roads in Lithuania, 2017



Traffic Information system for
national roads in Lithuania, 2011-
2017



Multifunctional violation control and
traffic monitoring system in
Lithuania, 2017-2019





Fima SMART
INFRASTRUCTURE SOLUTIONS

www.fima.lt

@FIMA All rights reserved